

September 18, 2014

Hisao Tanaka  
President & CEO  
Toshiba Corporation  
1-1-1 Shibaura, Minato-ku, Tokyo, Japan  
Contact: Naoto Hasegawa, Senior Manager  
Public Relations & Investor Relations Office  
Tel: 81 3 3457 2100

**Notice on Plan for Dividend (Interim Dividend) and FY2014 Consolidated Forecast**

TOKYO—Toshiba Corporation (TOKYO: 6502) has announced that, at a meeting of its board of directors held today, the company has provisionally decided to pay an interim dividend of 4 yen per share to shareholders recorded in the shareholder registry as of September 30, 2014.

The actual dividend will be confirmed at the Board of Directors to be held at the end of October.

1. Outline and Comparison with FY2013

Record date	Dividends per share		
	End of 2Q, (September 30)	Year-end (March 31)	Full year
Previous forecast	Not decided	Not decided	Not decided
Updated plan (as of Sept.18)	4 Yen	Not decided	Not decided
Actual dividends for FY2013 ended March 2014	4 Yen	4 Yen	8 Yen

2. Reason for decision

Toshiba's basic policy on profit distribution rests on seeking to achieve continuous increases in the actual dividend payments, in line with a payout ratio in the region of 30 percent on a consolidated basis, while giving full consideration to such factors as the strategic investments necessary to secure medium- to long-term growth.

We have given full consideration to such factors as the company's performance, the financial position of the Group and our shareholders' expectations, and provisionally decided to pay a year-end dividend of 4 yen per share for shareholders recorded in the shareholder registry on September 30, 2014.

The year-end dividend will be considered by closely monitoring coming developments in the overall economy, the financial position of the Group and other relevant factors, and will be disclosed as soon as it has been determined.

## Reference: Financial results for FY2014

### Performance Forecast for FY2014

Toshiba Group's business projections for fiscal year 2014 consolidated results remain unchanged from the projections announced on May 8, 2014.

(Yen in billions)

Net sales	6,700
Operating income (loss)	330
Income (Loss) from continuing operations, before income taxes and noncontrolling interests	250
Net income (loss) attributable to shareholders of the Company <sup>[1]</sup>	120

[1] "The Company" refers to Toshiba Corporation

### FY2014 Consolidated Forecast by Segment

Toshiba has revised Toshiba Group's consolidated forecast by segment for FY2014, ending March 31, 2014, to reflect good performances in the Energy & Infrastructure and Electronic Devices & Components segments, and a one-off cost that will be incurred in restructuring the Lifestyle Products & Services segment's PC business. Please refer to the separate press release for more details.

(Yen in billions)

		Previous Forecast (May 8, 2014)	(A) Previous Forecast* (After recalassification)	(B) Revised Forecast (Sept. 18, 2014)	(B-A)
Energy & Infrastructure	Sales	1,950	1,950	1,990	40
	Operating income (loss)	70	78	91	13
Community Solutions	Sales	1,410	1,410	1,410	0
	Operating income (loss)	58	61	61	0
Healthcare Systems & Services	Sales	440	440	440	0
	Operating income (loss)	30	31	31	0
Electronic Devices & Components	Sales	1,710	1,710	1,730	20
	Operating income (loss)	180	189	226	37
Lifestyle Products & Services	Sales	1,310	1,310	1,200	-110
	Operating income (loss)	3	7	-48	-55
Others	Sales	550	550	550	0

	Operating income (loss)	-6	9	9	0
Subtotal	Sales	7,370	7,370	7,320	-50
	Operating income (loss)	335	375	370	-5
Corporate and Eliminations	Sales	-670	-670	-620	50
	Operating income (loss)	-5	-45	-40	5
Total	Sales	6,700	6,700	6,700	0
	Operating income (loss)	330	330	330	0

\* The previous forecast has been reclassified to conform with the current classification, following a change in the method for calculating segment operating income (loss).

**Disclaimer:**

This report of business results contains forward-looking statements concerning future plans, strategies and the performance of Toshiba Group. These statements are based on management's assumptions and beliefs in light of the economic, financial and other data currently available. Since Toshiba Group promotes business in various market environments in many countries and regions, they are subject to a number of their risks and uncertainties. Toshiba therefore wishes to caution readers that actual results might differ materially from expectations. Major risk factors that may have a material influence on results are indicated below, though this list is not necessarily exhaustive.

- Major disasters, including earthquakes and typhoons;
- Disputes, including lawsuits, in Japan and other countries;
- Success or failure of alliances or joint ventures promoted in collaboration with other companies;
- Success or failure of new businesses or R&D investment;
- Changes in political and economic conditions in Japan and abroad; unexpected regulatory changes;
- Rapid changes in the supply and demand situation in major markets and intensified price competition;
- Significant capital expenditure for production facilities and rapid changes in the market;
- Changes in financial markets, including fluctuations in interest rates and exchange rates.

###

# FY2014 Business Results Forecast

**Keizo Maeda**  
Representative Executive Officer and  
Corporate Executive Vice President

**TOSHIBA CORPORATION**

**Sept. 18, 2014**

## Forward-looking Statements

- This presentation contains forward-looking statements concerning Toshiba Group's future plans, strategies and performance.
- These forward-looking statements are not historical facts, rather they represent assumptions and beliefs based on economic, financial and competitive data currently available.
- As a global entity, operating a wide range of businesses in countries and regions with widely different market environments, Toshiba wishes to caution that actual results may differ materially from our expectations due to risks and uncertainties that, without limitation, relate to economic conditions, worldwide mega-competition in the electronics business, customer demand, foreign currency exchange rates, tax rules, regulations and other factors.
- Toshiba's fiscal year runs from April 1 to March 31.
- All figures are consolidated totals for the 12 months of fiscal year 2014, unless otherwise indicated.
- Prior-period performance on consolidated segment information has been reclassified to conform with the current classification.
- The optical disc drive (ODD) business is classified as a discontinued operation in accordance with the Accounting Standards Classification (ASC) 205-20 "Presentation of Financial Statements – Discontinued Operations". The results of the ODD business have been excluded from net sales, operating income (loss), and income (loss) from continuing operations, before income taxes and noncontrolling interests. Net income of Toshiba Group is calculated by reflecting the ODD business results to income (loss) from continuing operations, before income taxes and noncontrolling interests. Results of the past fiscal years have been revised to reflect this change.

Starting in FY2014, some of advanced R&D expenses and headquarters administrative overhead expenses have been classified into the corporate expenses without being allocated to the segments. In this revision, previous forecast and results of the past fiscal years are revised to reflect this change, and will be in subsequent materials.

## Key Point of FY2014 Forecast

**Both the Energy & Infrastructure and Electronic Devices & Components segments are performing well, at a pace surpassing our original plan. Overall operating income will achieve a record high of 330 billion yen, despite implementing structural reforms in the PC and TV businesses.**

- **Energy & Infrastructure:**  
Nuclear power systems is doing well, especially in fuel supply and services, and operating income is expected to be higher than originally planned. Thermal & hydro power systems, Solar photovoltaic systems and Railroad systems are also doing well. The forecast for segment operating income is revised up to 91 billion yen (+21 billion yen vs. previous forecast : +13 billion yen from operations; +8 billion yen from reclassification)
- **Electronic Devices & Components:**  
Strong demand for NAND flash memories has continued since the second quarter, and miniaturization is proceeding in line with our plan. The forecast for segment operating income is revised up to 226 billion yen (+46 billion yen vs. previous forecast : +37 billion yen from operations; +9 billion yen from reclassification)
- **Lifestyle Products & Services :**  
In the PC business, a new structural reform plan will accelerate the shift to BtoB area and downsize the BtoC area significantly. The TV business is also steadily implementing the structural reform plan we announced this July. With the effects of structural reform costs, the forecast for segment operating income is revised down to -48 billion yen (-51 billion yen vs. previous forecast : -55 billion yen from operations; +4 billion yen from reclassification)
- Structural reform of the PC and TV businesses will account for about 29 billion yen of Non-operating income (loss)
- The original plan of net income (loss) attributable to shareholders of the Company of 120 billion yen will be achieved.
- An interim dividend of 4 yen per share is planned.

※ BtoB: Business to Business  
BtoC: Business to Consumer  
FY2014 Business Results Forecast

## FY2014 Forecast, Overall

**Toshiba Group's projections for FY2014 consolidated results remain unchanged from those announced on May 8, 2014.**

(Yen in billions)

	FY14 Forecast	FY13 Actual	Difference vs FY13
Net sales	6,700.0	6,502.5	197.5
Operating income (loss)	330.0	290.8	39.2
%	4.9%	4.5%	0.4%
Income (loss) before income taxes and noncontrolling interests	250.0	180.9	69.1
%	3.7%	2.8%	0.9%
Net income (loss)	120.0	50.8	69.2
%	1.8%	0.8%	1.0%
Earnings (losses) per share attributable to shareholders of the Company	¥28.34	¥12.00	¥16.34

## FY2014 Forecast by Segment

(Yen in billions)

Net Sales	FY14 Revised forecast (as of Sept 18)	FY14 Previous forecast (reclassified)	Diff. (vs. reclassified)	FY14 Previous forecast (as of May 8)	FY13 Actual	Diff.
Energy & Infrastructure	1,990.0	1,950.0	40.0	1,950.0	1,812.2	177.8
Community Solutions	1,410.0	1,410.0	0.0	1,410.0	1,357.4	52.6
Healthcare Systems & Services	440.0	440.0	0.0	440.0	410.8	29.2
Electronic Devices & Components	1,730.0	1,710.0	20.0	1,710.0	1,693.4	36.6
Lifestyle Products & Services	1,200.0	1,310.0	-110.0	1,310.0	1,313.8	-113.8
Others	550.0	550.0	0.0	550.0	504.0	46.0
<b>Total</b>	<b>6,700.0</b>	<b>6,700.0</b>	<b>0.0</b>	<b>6,700.0</b>	<b>6,502.5</b>	<b>197.5</b>

  

Operating Income (Loss)	FY14 Revised forecast (as of Sept 18)	FY14 Previous forecast (reclassified)	Diff. (vs. reclassified)	FY14 Previous forecast (as of May 8)	FY13 Actual	Diff.
Energy & Infrastructure	91.0	78.0	13.0	70.0	37.6	53.4
%	4.6%	4.0%	0.6%	3.6%	2.1%	2.5%
Community Solutions	61.0	61.0	0.0	58.0	54.1	6.9
%	4.3%	4.3%	0.0%	4.1%	4.0%	0.3%
Healthcare Systems & Services	31.0	31.0	0.0	30.0	30.0	1.0
%	7.0%	7.0%	0.0%	6.8%	7.3%	-0.3%
Electronic Devices & Components	226.0	189.0	37.0	180.0	243.7	-17.7
%	13.1%	11.1%	2.0%	10.5%	14.4%	-1.3%
Lifestyle Products & Services	-48.0	7.0	-55.0	3.0	-47.6	-0.4
%	-4.0%	0.5%	-4.5%	0.2%	-3.6%	-0.4%
Others	9.0	9.0	0.0	-6.0	11.5	-2.5
%	1.6%	1.6%	0.0%	-1.1%	2.3%	-0.7%
<b>Total</b>	<b>330.0</b>	<b>330.0</b>	<b>0.0</b>	<b>330.0</b>	<b>290.8</b>	<b>39.2</b>
%	<b>4.9%</b>	<b>4.9%</b>	<b>0.0%</b>	<b>4.9%</b>	<b>4.5%</b>	<b>0.4%</b>

\* "Total" figures include corporate and eliminations.

\* The method of allocating corporate expenses to the segments was changed. Previous forecast and FY13 results have been revised to reflect this change.

**TOSHIBA**  
Leading Innovation >>>

Copyright © 2014 Toshiba Corporation. All rights reserved.  
www.toshiba.co.jp/about/ir

FY2014 Business Results Forecast

5

## FY2014 First 6 Months Forecast, Overall

Toshiba Group's projections for FY2014 first 6 months consolidated results remain unchanged from those announced on May 8, 2014.

(Yen in billions)

	FY14/1H Forecast	FY13/1H Actual	Difference vs FY13/1H
Net sales	3,100.0	3,000.7	99.3
Operating income (loss)	110.0	106.9	3.1
%	3.5%	3.6%	-0.1%
Income (loss) before income taxes and noncontrolling interests	60.0	53.5	6.5
%	1.9%	1.8%	0.1%
Net income (loss)	24.0	21.5	2.5
%	0.8%	0.7%	0.1%
Earnings (losses) per share attributable to shareholders of the Company	¥5.67	¥5.08	¥0.59

**TOSHIBA**  
Leading Innovation >>>

Copyright © 2014 Toshiba Corporation. All rights reserved.  
www.toshiba.co.jp/about/ir

FY2014 Business Results Forecast

6

## Reasons for Changes in Segment Forecasts

---

### ■ Energy & Infrastructure

#### ◆ Power Systems

- Nuclear power systems is doing well, especially in fuel supply and services, and operating income is expected to be higher than originally planned. One-off costs incurred last year will not recur, and operating income significantly higher than that of last year will be recorded.
- Thermal and hydro power systems business is performing well, especially overseas, winning new orders at a pace that surpasses our original plan.

#### ◆ Social Infrastructure Systems

- Solar photovoltaic systems and overseas Railroad systems are doing well. Operating income will be significantly higher than last year, as originally planned.

### ■ Electronic Devices & Components

- Demand of NAND flash memories for smartphones is strong, with sales volume higher than our expectations, and prices have stabilized since the second quarter. Demand of NAND flash memories for SSD is also picking up smoothly.
- Phase 2 of Fab 5 at Yokkaichi Operations was completed on schedule and mass production of NAND flash memories with 15nm process technology will start from this month.

## Reasons for Changes in Segment Forecasts

---

### ■ Lifestyle Products & Services

- The PC business reported positive operating income in the first quarter. Nonetheless, in light of industry trends and future expectations, we have decided to implement further measures to support the business in securing consistent profit.
  - Accelerate shift to BtoB area, and downsize BtoC area significantly, including withdrawal from certain BtoC markets.
  - Reduce the number of sales bases around the world from 32 to 13 in FY2014.
  - Reduce global workforce in the PC business by about 900 employees, 20% of the PC business headcount excluding manufacturing, and cut fixed costs by more than 20 billion yen against FY2013.
  - Structural reform costs in the PC business will have an impact of about 45 billion yen on operating income (loss) and about 15 billion yen on non-operating income (loss).

# **TOSHIBA**

**Leading Innovation >>>**