

**TOSHIBA**

**FY2018  
Second Quarter  
Consolidated  
Business Results  
-Supplementary Data-**

**Toshiba Corporation**

**November 8, 2018**

# Management Index by Segment

(Yen in billions)

<b>Inventories</b>	<b>2018/3E</b>	<b>2018/6E</b>	<b>2018/9E</b>
Energy Systems & Solutions	119.6	125.2	<b>117.3</b>
Infrastructure Systems & Solutions	164.7	182.6	<b>192.1</b>
Retail & Printing Solutions *	41.2	44.1	<b>42.1</b>
Storage & Electronic Devices Solutions	103.7	112.7	<b>115.2</b>
Industrial ICT Solutions	14.9	15.4	<b>13.0</b>

\*The amounts represent those disclosed in Toshiba TEC's consolidated balance sheets.

# Management Index by Segment

(Yen in billions)

<b>Notes and Accounts Receivable</b>	<b>2018/3E</b>	<b>2018/6E</b>	<b>2018/9E</b>
Energy Systems & Solutions	295.0	239.4	<b>259.8</b>
Infrastructure Systems & Solutions	361.4	280.4	<b>299.0</b>
Retail & Printing Solutions *	68.0	51.5	<b>57.4</b>
Storage & Electronic Devices Solutions	143.4	151.4	<b>168.2</b>
Industrial ICT Solutions	63.9	47.5	<b>48.5</b>

\*The amounts represent those disclosed in Toshiba TEC's consolidated balance sheets.

# Management Index by Segment

<b>Number of Employees</b>	<b>2018/3E</b>	<b>2018/6E</b>	<b>2018/9E</b>
Energy Systems & Solutions	17,524	17,648	<b>17,376</b>
Infrastructure Systems & Solutions	42,190	42,526	<b>42,392</b>
Retail & Printing Solutions	20,396	20,487	<b>20,387</b>
Storage & Electronic Devices Solutions	20,108	22,636	<b>23,474</b>
Industrial ICT Solutions	10,164	9,835	<b>9,245</b>
Others	16,785	16,460	<b>16,151</b>
Memory	10,694	0	<b>0</b>
Corporate	3,395	2,966	<b>2,963</b>
<b>Total</b>	<b>141,256</b>	<b>132,558</b>	<b>131,988</b>

(Number of employees)

Note: The number of employees is the total of full-time employees and employees under fixed-term employment contracts who have served or are expected to serve more than one year.

# Depreciation and R&D Expense

(Yen in billions)

	FY2017/H1	2018/H1
Depreciation	43.3	<b>37.9</b>
R&D Expense	91.1	<b>82.4</b>

FY2016 Actual	FY2017 Actual	FY2018 Forecast
89.3	81.7	<b>70.0</b>
189.9	178.7	<b>180.0</b>

# Exchange Rate

Exchange Rate (Actual)	Average Rate for the Period		Rate at the End of the Period	
	FY2017/H1	FY2018/H1	2018/3E	2018/9E
US\$	¥111	<b>¥110</b>	¥106	<b>¥114</b>
EURO	¥126	<b>¥130</b>	¥131	<b>¥132</b>

Exchange Rate (Assumed)	From November
US\$	<b>¥105</b>
EURO	<b>¥125</b>

FY2018/H2 Exchange Rate Sensitivity (/half year;/ ¥)	Net Sales	Operating Income (Loss)
US\$	<b>5.0</b>	<b>0.5</b>
EURO	<b>0.6</b>	<b>0.2</b>

(Yen in billions)