

**TOSHIBA**

Leading Innovation >>>

**FY2018  
First Quarter Consolidated  
Business Results  
Supplementary Data**

**TOSHIBA CORPORATION**

**August 8, 2018**

# Management Index by Segment

(Yen in billions)

<b>Inventories</b>	<b>2018/3E</b>	<b>2018/6E</b>
Energy Systems & Solutions	119.6	<b>125.2</b>
Infrastructure Systems & Solutions	164.7	<b>182.6</b>
Retail & Printing Solutions *	41.2	<b>44.1</b>
Storage & Electronic Devices Solutions	103.7	<b>112.7</b>
Industrial ICT Solutions	14.9	<b>15.4</b>

\*The amounts represent those disclosed in Toshiba Tec's consolidated balance sheets.

# Management Index by Segment

(Yen in billions)

<b>Notes and Accounts</b>	<b>2018/3E</b>	<b>2018/6E</b>
<b>Receivable</b>		
Energy Systems & Solutions	295.0	<b>239.4</b>
Infrastructure Systems & Solutions	361.4	<b>280.4</b>
Retail & Printing Solutions *	68.0	<b>51.5</b>
Storage & Electronic Devices Solutions	143.4	<b>151.4</b>
Industrial ICT Solutions	63.9	<b>47.5</b>

\* The amounts represent those disclosed in Toshiba Tec's consolidated balance sheets.

# Management Index by Segment

Number of Employees	2018/3E	2018/6E
Energy Systems & Solutions	17,524	<b>17,648</b>
Infrastructure Systems & Solutions	42,190	<b>42,526</b>
Retail & Printing Solutions	20,396	<b>20,487</b>
Storage & Electronic Devices Solutions	20,108	<b>22,636</b>
Industrial ICT Solutions	10,164	<b>9,835</b>
Others	16,785	<b>16,460</b>
Memory	10,694	<b>0</b>
Corporate	3,395	<b>2,966</b>
<b>Total</b>	<b>141,256</b>	<b>132,558</b>

Note: The number of employees is the total of full-time employees and employees under fixed-term employment contracts who have served or are expected to serve more than one year.

# Depreciation and R&D Expense

(Yen in billions)

	FY2017/Q1	FY2018/Q1	FY2016 Actual	FY2017 Actual	FY2018 Forecast
Depreciation	22.6	<b>18.5</b>	89.3	81.7	<b>60.0</b>
R&D Expense	44.1	<b>37.7</b>	189.9	178.7	<b>180.0</b>

# Exchange Rate

Exchange Rate (Actual)	Average Rate for the Period		Rate at the End of the Period	
	FY2017/Q1	FY2018/Q1	2018/3E	2018/6E
US\$	¥111	<b>¥108</b>	¥106	<b>¥111</b>
EURO	¥122	<b>¥130</b>	¥131	<b>¥128</b>

Exchange Rate (Assumed)	From August
US\$	<b>¥100</b>
EURO	<b>¥125</b>

FY2018 Exchange Rate Sensitivity (per 1 yen, annum)	Net Sales	Operating Income (Loss)	(Yen in billions)
US\$	<b>10.0</b>	<b>1.0</b>	
EURO	<b>1.0</b>	<b>0.5</b>	