

**TOSHIBA**

**FY2018  
Third Quarter  
Consolidated  
Business Results  
-Supplementary Data-**

**Toshiba Corporation**

**February 13, 2019**

# Management Index by Segment

(Yen in billions)

Inventories	2018/3E	2018/6E	2018/9E	2018/12E
Energy Systems & Solutions	119.6	125.2	117.3	<b>131.0</b>
Infrastructure Systems & Solutions	164.7	182.6	192.1	<b>224.2</b>
Retail & Printing Solutions *	41.2	44.1	42.1	<b>45.2</b>
Storage & Electronic Devices Solutions	103.7	112.7	115.2	<b>120.6</b>
Industrial ICT Solutions	14.9	15.4	13.0	<b>16.2</b>

\*The amounts represent those disclosed in Toshiba TEC's consolidated balance sheets.

# Management Index by Segment

(Yen in billions)

Notes and Accounts Receivable	2018/3E	2018/6E	2018/9E	2018/12E
Energy Systems & Solutions	295.0	239.4	259.8	<b>283.1</b>
Infrastructure Systems & Solutions	361.4	280.4	299.0	<b>319.9</b>
Retail & Printing Solutions *	68.0	51.5	57.4	<b>51.1</b>
Storage & Electronic Devices Solutions	143.4	151.4	168.2	<b>160.0</b>
Industrial ICT Solutions	63.9	47.5	48.5	<b>48.9</b>

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# Management Index by Segment

Number of Employees	2018/3E	2018/6E	2018/9E	2018/12E
Energy Systems & Solutions	17,524	17,648	17,376	<b>17,510</b>
Infrastructure Systems & Solutions	42,190	42,526	42,392	<b>42,321</b>
Retail & Printing Solutions	20,396	20,487	20,387	<b>20,434</b>
Storage & Electronic Devices Solutions	20,108	22,636	23,474	<b>23,787</b>
Industrial ICT Solutions	10,164	9,835	9,245	<b>9,217</b>
Others	16,785	16,460	16,151	<b>13,703</b>
Memory	10,694	0	0	<b>0</b>
Corporate	3,395	2,966	2,963	<b>2,657</b>
<b>Total</b>	<b>141,256</b>	<b>132,558</b>	<b>131,988</b>	<b>129,629</b>

(Number of employees)

Note: The number of employees is the total of full-time employees and employees under fixed-term employment contracts who have served or are expected to serve more than one year.

# Depreciation and R&D Expense

(Yen in billions)

	FY2017/Q1-Q3	FY2018/Q1-Q3	FY2016 Actual	FY2017 Actual	FY2018 Forecast
Depreciation	62.4	<b>57.6</b>	89.3	81.7	<b>70.0</b>
R&D Expense	130.2	<b>121.6</b>	189.9	178.7	<b>180.0</b>

# Exchange Rate

Exchange Rate (Actual)	Average Rate for the Period		Rate at the End of the Period	
	FY2017/Q1-Q3	FY2018/Q1-Q3	2018/3E	2018/12E
US\$	¥112	<b>¥111</b>	¥106	<b>¥111</b>
EURO	¥128	<b>¥130</b>	¥131	<b>¥127</b>

Exchange Rate (Assumed)	From February
US\$	<b>¥105</b>
EURO	<b>¥125</b>

(Yen in billions)

FY2018/Q4 Exchange Rate Sensitivity (/3 months;/ ¥)	Net Sales	Operating Income (Loss)
US\$	<b>2.0</b>	<b>0.4</b>
EURO	<b>0.2</b>	<b>0.1</b>

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